MSSP Partner Certification

FY2023

Forcepoint

forcepoint.com

Introduction

Forcepoint has many resources to educate Managed Security Service Provider (MSSP) Partners. The purpose of this guide is to introduce MSSP Partners on where to find training, what courses and certifications are available, and recommend certifications based on role type within MSSP Partner organizations.

For any questions, please contact your Forcepoint Channel Account Manager (CAM) or partner@forcepoint.com. For certificates of completion, technical certification, and course progress, please email Learn@forcepoint.com, copying your CAM.

Access

All Forcepoint MSSP Partner training can be found in the Forcepoint Cyber Institute (FCI). Within FCI is a variety of training courses and certifications, including: e-learnings, instructor-led, virtual instructor-led, blended learnings, digital learning assets, and more.

To access FCI, first make sure you have access to the Partner Portal. If you do not have access, please reach out to Partner@forcepoint.com, or contact your CAM. Once onboarded, you will receive an email to set your credentials.

Once in the Partner Portal, click on the 'Training and Compliance' tab and then 'Forcepoint Cyber Institute'. This will take you to the Learner Dashboard page which is a personalized dashboard where you can view assigned courses assigned, in-progress or completed training, and any certifications earned.

To access available training, click 'Learning Content' and 'Content Catalog' to see the complete Forcepoint catalog.

Note: The first time you log in you will see a 'Partner Verification' course to complete. Please make sure to launch and complete this to unlock all benefits as a MSSP Partner.

Certification Requirements

The Forcepoint MSSP Partner Program has sales, sales/system engineer, and technical support engineer certification requirements for each MSSP Partner. Each certification that an individual completes will count towards the MSSP Partner's compliance within the MSSP Partner Program.

For additional information on Certification Requirements, please contact your CAM or reference the Forcepoint Managed Security Service Provider Program guide.

Course Type	Description	Number of Certifications
Sales Course	Learn how to successfully position and sell Forcepoint ONE. Self-paced training.	At least Two Account Managers/Directors certified
System Engineer Course	Receive an architecture overview of Forcepoint ONE and learn how to deploy, configure & administer it. Options are self-paced and/or instructor led sessions with a hands-on lab environment. We recommend instructor lead for those supporting the solution.	At least Two Engineers certified
Technical Support Engineer Course	Receive detailed instructor led training to understand common issues, troubleshoot, gather logs and fault-find for L1 and L2 issues.	At least Two Engineers certified

Certifications

Here are the Forcepoint ONE certifications available in Forcepoint Cyber Institute for each category type:

Certification Type	Certifications	Approx. Time	Link
Sales	Forcepoint ONE SSE – Level 1	1.33 hours	Link
Sales / Sales Engineer	Forcepoint ONE SSE – Level 2	1.25 hours	Link
Administrator / System Engineer	Deploy and Administer Forcepoint ONE SSE (Instructor Lead + Exam)	32 hours	Link
Technical Support Engineer	Support and Troubleshoot Forcepoint ONE SSE (E-learning + Exam)	8 hours	Link

About Forcepoint

Forcepoint simplifies security for global businesses and governments. Forcepoint's all-in-one, truly cloud-native platform makes it easy to adopt Zero Trust and prevent the theft or loss of sensitive data and intellectual property no matter where people are working. Based in Austin, Texas, Forcepoint creates safe, trusted environments for customers and their employees in more than 150 countries. Engage with Forcepoint on https://www.forcepoint.com/, Twitter and LinkedIn.

For questions, please contact your Forcepoint representative or email the Forcepoint partner team at partners@forcepoint.com.

Forcepoint