

De'Longhi Group

Introduction

This case study of De'Longhi Group is based on a June 2018 survey of Forcepoint Next Generation Firewall customers by TechValidate, a 3rd-party research service.



“With Forcepoint, we now easily manage more than a hundred firewalls deployed all around the world – from Chile all the way east to New Zealand – with low effort and high affordability.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Forcepoint Next Generation Firewall:

- Complex VPN management
- A lack of or inefficient one-to-many device provisioning
- Evaluated the following vendors before choosing Forcepoint:
 - Fortinet
 - Cisco
- Addressed the following challenges after using Forcepoint Next Generation Firewall:
 - New firewall deployment
 - Maintaining policy consistency across firewalls
 - Deploying software updates
 - Having a unified view of all firewalls

Use Case

The key features and functionalities of Forcepoint Next Generation Firewall that the surveyed company uses:

- Chose Forcepoint because of the following capabilities:
 - Speed/simplicity of managing sophisticated policies across many sites
 - Top security ranking on NSS Labs NGFW and NGIPS reports

Results

The surveyed company achieved the following results with Forcepoint Next Generation Firewall:

- Less planned maintenance and fewer unplanned outages
- Fewer cyberattacks and breaches
- Faster deployment times
- Lower Total Cost of Ownership
- Reports that their end-user internet performance improved as a result of moving to the Forcepoint Next Generation Firewall.
- Reports that their planned maintenance and unplanned outages were reduced from days to hours since using Forcepoint Next Generation Firewall.
- Reports that their incident response time was reduced from days to hours since using Forcepoint Next Generation Firewall.

Company Profile

Company:
De'Longhi Group

Company Size:
Large Enterprise

Industry:
Industrial Manufacturing

About Forcepoint Next Generation Firewall

Forcepoint provides software solutions to protect users, data, and network against insider threats and outside attacks in financial services, healthcare, government, and justice and public safety industries.

Learn More:

[Forcepoint](#)