FORCEPOINT SECURE WEB GATEWAY CASE STUDY

International Business Machines Corporation

Introduction

This case study of International Business Machines Corporation is based on a July 2018 survey of Forcepoint Secure Web Gateway customers by TechValidate, a 3rd-party research service.

> "Forcepoint Web helped us in controlling users' day-to-day internet activity and provided a very easy dashboard to investigate incidents."

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Forcepoint Secure Web Gateway:

- Experienced the following challenges that prompted them to choose Forcepoint Secure Web Gateway:
  - Low efficacy of their previous security product
  - Difficulty managing their previous security solution
  - A lack of scalability of their previous security solution
  - Needing advanced capabilities to protect growing mobile and global workforce
- Evaluated or previously used the following vendors before choosing Forcepoint Secure Web Gateway:
  - Symantec/Blue Coat
  - McAfee Web Gateway

Use Case

The key features and functionalities of Forcepoint Secure Web Gateway that the surveyed company uses:

- Has a hybrid deployment (cloud and on-premises) location strategy for web security.
- Identifies the following as the capabilities that carried the most weight when they chose to migrate to Forcepoint Secure Web Gateway:
  - Efficacy of solution
  - Deployment flexibility
  - Ease of management
- Rates the implementation of Forcepoint Secure Web Gateway as very easy.

Results

The surveyed company achieved the following results with Forcepoint Secure Web Gateway:

- Rates Forcepoint Secure Web Gateway as very effective.
- Achieved the following results after using Forcepoint Secure Web Gateway:
  - Expanded security coverage with integrated modules like Cloud Access Security Broker (CASB), Advanced Malware Detection (AMD), Data Loss Prevention (DLP)
  - Received real-time threat analysis for advanced threat protection
  - Received forensic reporting details provided through an advanced threat dashboard
  - Experienced enhanced reporting functionality within a centralized reporting system

Company Profile

Company:
International Business Machines Corporation

Company Size:
Global 500

Industry:
Computer Services

About Forcepoint Secure Web Gateway

Forcepoint provides software solutions to protect users, data, and network against insider threats and outside attacks in financial services, healthcare, government, and justice and public safety industries.

Learn More:

Forcepoint

Source: Anjani Kumar, Consultant, International Business Machines Corporation

Research by TechValidate

✔ Validated   Published: Jul. 10, 2018   TVID: 405-F8D-D61