

Microland

Introduction

This case study of Microland is based on a June 2018 survey of Forcepoint DLP customers by TechValidate, a 3rd-party research service.



“Enabling Forcepoint DLP has allowed the company to implement superior data loss/theft prevention techniques.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Forcepoint DLP:

- Their ability to control and manage data that are subject to regulation

Use Case

The key features and functionalities of Forcepoint DLP that the surveyed company uses:

- Forcepoint’s DLP helped them easily find and control regulated data or sensitive IP because it:
 - Scans files and discovers data they didn’t know existed
 - Sets data loss prevention policies across network and endpoint one time and from a single console
 - Follows and limits usage of regulated data or sensitive IP with automated application of controls even when the data isn’t on the network
- Reports that the ability to set policies just once utilizing Forcepoint DLP’s single console control is extremely valuable.
- Rates Forcepoint DLP compared to competitive data loss prevention solutions they have used:
 - Effectiveness: superior
 - Ease of use: best in class
 - Customer support: better
 - Transition to the cloud: better
 - Price: superior

Results

The surveyed company achieved the following results with Forcepoint DLP:

- Experienced better visibility to data movement within the business
- Experienced more effective detection and prevention of breaches
- Gained the ability to safely share data with partners
- Gained the ability to ensure regulatory compliance
- Reports that Forcepoint’s ability to automate policy enforcement based on user behavior:
 - Provided one-time only user access
 - Improved risk management for high-risk users
 - Minimized disruption to users
- Reports that Forcepoint’s DLP helped them get started with their data loss protection project 50-75% faster than expected.
- Reports that they saw value from their investment in 3-6 months after implementing Forcepoint DLP.

Company Profile

Company:
Microland

Company Size:
Medium Enterprise

Industry:
Computer Services

About Forcepoint DLP

Forcepoint provides software solutions to protect users, data, and network against insider threats and outside attacks in financial services, healthcare, government, and justice and public safety industries.

Learn More:

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