

FORCEPOINT DLP CASE STUDY

# **Nous Infosystems**

#### Introduction

This case study of Nous Infosystems is based on a June 2018 survey of Forcepoint DLP customers by TechValidate, a 3rd-party research service.

"Forcepoint provides complete protection of critical data from inside and outside threats."

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Forcepoint DLP:

- Disparate DLP policies that left holes in their security posture
- Data exfiltration that left their organization exposed
- Their ability to control and manage data that's subject to regulation

### Use Case

The key features and functionalities of Forcepoint DLP that the surveyed company uses:

- Forcepoint's DLP helped them easily find and control regulated data or sensitive IP because it:
  - Scans files and discovers data they didn't know existed
  - Goes beyond reliance on manual application of tags or data
  - Sets data loss prevention policies across network and endpoint one time and from a single console
  - Follows and limits usage of regulated data or sensitive IP with automated application of controls even when the data isn't on the
- Reports that the ability to set policies just once utilizing Forcepoint DLP's single console control is very valuable.
- Rates Forcepoint DLP compared to competitive data loss prevention solutions they have used:
  - Effectiveness: best in class
  - Ease of use: superior
  - Customer Support: superior
  - Transition to the Cloud: best in class
  - Price: best in class

#### Company Profile

Company:

Nous Infosystems

Company Size: Global 500

Industry: Banking

#### About Forcepoint DLP

Forcepoint provides software solutions to protect users, data, and network against insider threats and outside attacks in financial services, healthcare, government, and justice and public safety industries.

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# Results

The surveyed company achieved the following results with Forcepoint DLP:

- Experienced the following benefits or advantages since implementing Forcepoint DLP:
- Experienced better visibility to data movement within the business
  - Experienced more effective detection and prevention of breaches
  - Increased the ease of use
  - Reduced false positives
  - Reduced false positives
  - Gained the ability to safely share data with partners
  - Gained the ability to ensure regulatory compliance
- Reports that Forcepoint's ability to automate policy enforcement based on user behavior:
  - Allowed them to manage personal devices and usage
  - Improved risk management for high-risk users
  - Reduced alerts and alarms while maintaining their security posture
- Reports that Forcepoint's DLP helped them get started with their data loss protection project >75% faster than expected.
- Reports that they saw value from their investment in less than 3 months after implementing Forcepoint DLP.

Source: Nathan Manjun, Senior IT Manager, Nous Infosystems



Research by TechValidate