

FORCEPOINT DLP CASE STUDY

# **Progrexion**

#### Introduction

This case study of Progrexion is based on a June 2018 survey of Forcepoint DLP customers by TechValidate, a 3rd-party research service.

"Discovery has aided us in identifying locations of sensitive data to better control access to that data. DLP policies have drastically increased our ability to monitor and control the movement of that data."

### Challenges

The business challenges that led the profiled company to evaluate and ultimately select Forcepoint DLP:

- Disparate DLP policies that left holes in their security posture
- Their ability to control and manage data that's subject to regulation

#### **Use Case**

The key features and functionalities of Forcepoint DLP that the surveyed company uses:

- Forcepoint's DLP helped them easily find and control regulated data or sensitive IP because it:
  - Scans files and discovers data they didn't know existed
  - Sets data loss prevention policies across network and endpoint one time and from a single console
- Reports that the ability to set policies just once utilizing Forcepoint DLP's single console control is extremely valuable.
- Rates Forcepoint DLP compared to competitive data loss prevention solutions they have used:

Effectiveness: Superior

Ease of use: Best in class

Customer Support: Superior

Transition to the Cloud: Better

Price: Better

#### Company Profile

Company: **Progrexion** 

Company Size:

**Medium Enterprise** 

Industry:

**Consumer Services** 

## About Forcepoint DLP

Forcepoint provides software solutions to protect users, data, and network against insider threats and outside attacks in financial services, healthcare, government, and justice and public safety industries.

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Forcepoint

# Results

The surveyed company achieved the following results with Forcepoint DLP:

- Experienced better visibility to data movement within the business
- Experienced more effective detection and prevention of breaches
- Increased the ease of use
- Gained the ability to safely share data with partners
- Reports that Forcepoint's ability to automate policy enforcement based on user behavior:
  - Minimized disruption to users
  - Reduced alerts and alarms while maintaining their security posture
- Reports that Forcepoint's DLP helped them get started with their data loss protection project 50-75% faster than expected.
- Reports that they saw value from their investment in less than 3 months after implementing Forcepoint DLP.

Source: Steven Weis, Engineer, Progrexion

Research by **TechValidate** 

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