

# Raytheon Company

## Introduction

This case study of Raytheon Company is based on a June 2018 survey of Forcepoint Next Generation Firewall customers by TechValidate, a 3rd-party research service.



“The product’s centralized management, task scheduling features, alert chains/policies, and integrated logging have contributed to seamless deployments and improvements in work-life balance. Next Gen features will be paramount in identifying and deterring threats to the business.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Forcepoint Next Generation Firewall:

- A lack of or inefficient one-to-many device provisioning
- Exposure to advanced network threats
- Evaluated the following vendor before choosing Forcepoint:
  - Cisco
- Addressed the following challenges after using Forcepoint Next Generation Firewall:
  - New firewall deployment
  - Maintaining policy consistency across firewalls
  - Deploying software updates
  - Having a unified view of all firewalls

## Use Case

The key features and functionalities of Forcepoint Next Generation Firewall that the surveyed company uses:

- Chose Forcepoint because of the following capabilities:
  - Speed/simplicity of managing sophisticated policies across many sites
  - High-availability clustering of up to 16 different devices

## Results

The surveyed company achieved the following results with Forcepoint Next Generation Firewall:

- Less planned maintenance and fewer unplanned outages
- Less IT staff time spent managing networks
- Faster incident response times
- Faster deployment times
- Reports that their end-user internet performance significantly improved as a result of moving to the Forcepoint Next Generation Firewall.
- Reports that their planned maintenance and unplanned outages were reduced from hours to minutes since using Forcepoint Next Generation Firewall.
- Reports that their incident response time was reduced from days to hours since using Forcepoint Next Generation Firewall.

### Company Profile

Company:  
**Raytheon Company**

Company Size:  
**Global 500**

Industry:  
**Aerospace & Defense**

### About Forcepoint Next Generation Firewall

Forcepoint provides software solutions to protect users, data, and network against insider threats and outside attacks in financial services, healthcare, government, and justice and public safety industries.

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