MSSP Cloud Partner Program

EMPOWER • INNOVATE • GROW

FORCEPOINT

POWERED BY Raytheon

Forcepoint MSSP Cloud Partner Program

Differentiated Services That Deliver Value To Your Customer And Boost Your Revenue & Margins

Increase Top Line Performance

▸ Provide high margin, differentiated services that attract and retain clients

▸ Fast time to value

▸ Easily customize services that meet the needs of specific customers or business units

▸ Enable a rich menu of services to accommodate all budgets and provide upsell opportunities

Reduce Operational Expense

▸ Cloud delivery eliminates the costs of deploying and maintaining hardware

▸ MSSP portal enables the rapid addition of new customers under the control of the MSSP

▸ A wide array of predesigned policies and reports reduces the time and complexity of configuring new accounts

Enhance Customer Satisfaction

▸ Deliver solutions rapidly from the industry's most secure global cloud platform

▸ Provide unrivaled advanced threat protection, including Advanced Malware Defense and integrated DLP capabilities

▸ Provide wide flexibility in access options

Provide Investment Protection

▸ Part of the Forcepoint Human Point System

▸ No CAPEX investment: pay-as-you-grow monthly billing

▸ Cloud-based delivery scales with your business needs

▸ Easily offer new capabilities and services as they become available

Aligned with how you do business	▸ Pay-as-you-grow monthly billing ▸ Single, integrated portal for email and web; simplifies administration and lowers TCO while providing increased visibility into user behavior ▸ Enables differentiated service offerings ▸ Rapid ROI
Reduced time and cost of operations increases your margins	▸ Delivered through 27 highly available, top-tier, 27001 certified data centers located around the world ▸ Minimal operations and maintenance overhead ▸ Quick ramp-up training and enablement program ▸ 24 hours a day, seven days a week support is also included as part of the overall service ▸ Wide range of predefined policies and reports speeds account configuration
100X reduction in malware incidents	▸ The most secure platform with the industry's top certifications ▸ Advanced Malware Defense, CASB and DLP capabilities ▸ Employees using corporate devices outside of centralized security policy are more prone to infection. Using Forcepoint Cloud Security Services, administrators can enforce their organization's policies regardless of location