GAIN USABILITY WITHOUT COMPROMISING SECURITY

Forcepoint commissioned Forrester Consulting to analyze the total economic impact of Forcepoint Trusted Thin Client, Trusted Gateway System and Trusted Print Delivery on an existing Department of Defense intelligence agency customer.

See how that agency gained usability without compromising security and saw significant results in responding to key challenges.

KEY CHALLENGES PRIOR TO IMPLEMENTATION

- Pressure to reduce spending associated with information technology
- Four separate networks at differing levels of security clearance
- 18 site locations

"Without Trusted Thin Client, our operations team would have needed to be double the size to keep up with the demand." – Senior Integration Engineer

KEY RESULTS¹

- Operations labor savings: $1.3 MILLION
- Return on Investment: 239%
- Hardware and maintenance savings: $2.5 MILLION
- Payback in 13.1 MONTHS
- Total benefits savings: $4.0 MILLION
- Net Present Value: $2.8 MILLION

"Trusted Gateway System is so much an ingrained part of our day to day operations that it’s very difficult to imagine supporting our mission without it—there’s no practical alternative." – Senior Integration Engineer

¹Forrester’s interview with an existing customer and subsequent financial analysis found that the interviewed organization experienced these results over a three year period.

Read the full study

www.forcepoint.com/forrester-tei-cross-domain